

**NBP**

Narodowy Bank Polski

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## **Approach to the assessment of credit risk for non-financial corporations. Poland Evidence**



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# I

## Introduction and literature review

## Motivation for the Assessment of Credit Risk

- Assessment of Credit Risk, and especially ensuring accuracy and reliability of credit ratings by means of validation is of critical importance to many different market participants (Winkler, 2005).
  
- Key Purposes for the Assessment of Credit Risk of Companies by Central Banks (Winkler, 2005):
  - Keeping track of the (*credit risk of the*) economy from a macro-economic perspective
  - Assessing credit quality of collateral in the context of monetary policy operations
  - Assessing and ensuring financial market stability from a macro- prudential perspective

## Aim

- This paper presents the **1 year Probability of Default (PD) Model** and **Rating System** for non-financial corporations in Poland.
  - The purpose of the **Scorecard** is to differentiate between good and bad firms by estimating the **Probability of Default (PD)** during the following 12 months.
  - The aim of a **Rating System** is to classify companies according to the probability of *default* over a given period.

## Main steps in developing a rating system



## Literature review - Credit Scoring Statistical Techniques

Method	Authors
<b>Weight-Of-Evidence measure</b>	<i>Bailey, 2001; Banasik et al., 2003; Siddiqi, 2006; Abdou, 2009</i>
<b>Regression analysis</b>	<i>Lucas, 1992; Henley, 1995; Hand and Henley, 1997; Hand, Jacka, 1998</i>
<b>Discriminant analysis</b>	<i>Altman, 1968; Desai et al., 1996; Hand and Henley, 1997; Caouette et al., 1998; Hand et al., 1998; Sarlija et al., 2004; Abdou and Pointon, 2009; Wiginton, 1980; Crone, Finlay, 2012</i>
<b>Probit analysis</b>	<i>Finney, 1952; Grablowsky and Talley, 1981</i>
<b>Logistic regression</b>	<i>Lenard et al., 1995; Desai et al., 1996; Lee and Jung, 2000; Baesens et al., 2003; Crook et al., 2007; Abdou et al., 2008; Wiginton, 1980; Yap, Ong, Husain, 2011; Kočenda, Vojtek, 2009; Stepanova, Thomas, 2002; Thanh Dinh oraz Kleimer, 2007; Crone, Finlay, 2012</i>
<b>Linear programming</b>	<i>Yang, Wang, Bai, Zhang, 2004</i>
<b>Cox's proportional hazard model</b>	<i>Stepanova, Thomas, 2002</i>
<b>Support Vector Machines</b>	<i>Deschaine and Francone, 2008</i>
<b>Decision trees</b>	<i>Baesens et al., 2003; Stefanowski and Wilk, 2001; Thomas, 2000; Fritz and Hosemann, 2000; Hand and Jacka 1998; Henley and Hand, 1996; Coffman, 1986; Paleologo et al., 2010; Yap, Ong, Husain, 2011; Kočenda, Vojtek, 2009; Frydman, Altman, Kao, 1985; Novak, LaDue, 1999; Thomas, Bijak, 2012; Crone, Finlay, 2012</i>
<b>Neural Networks</b>	<i>Amari, 2002; Al Amari, 2002; Gately, 1996; Irwin et al., 1995; Masters, 1995; Palisade Corporation, 2005; Desai, Conway, Crook oraz Overstreet, 1996; Crone, Finlay, 2012</i>
<b>Genetic algorithms and genetic programming</b>	<i>Goldberg, 1989; Koza, 1992; McKee and Lensberg, 2002; Etemadi et al., 2009; Huang et al., 2006; Huang et al., 2007</i>
<b>Markov switching model and Bayesian estimation</b>	<i>Chuang &amp; Kuan, 2011; Frydman &amp; Schuermann, 2008; Jacobs &amp; Kiefer, 2011; Tasche, 2013</i>

## Literature review - Calibration and mapping to Ratings

- To transform a credit *score* into a *probability of default (PD)*
  - **The first** one includes methods approximate the conditional (*on default and non-default*) score distributions into parametric distributions
    - Dey, 2010; Bennett, 2003; Krężolek, 2007; Tasche 2006; Tasche 2008; Tasche 2009
  - **The second** one includes methods for dummy variable (*default or non-default*) models
    - Tasche, 2009; Neagu, Keenan, 2009; Koenker, Yoon, 2009 ; Neagu, Keenan, Chalermkraivuth, 2009; Zadrozny, Elkan, 2002; Van der Burgt, 2008
- After obtaining *PD* values, *scores* were mapped to ratings according to the *master scale*.



## II

# Data description

## Data sources

Companies	Financial institutions	Court
<b>Financial statement data</b>	<b>Prudential Reporting</b>	<b>Judicial events</b>
<ul style="list-style-type: none"> <li>• <i>AMADEUS (Bureau van Dijk)</i></li> <li>• <i>Notoria OnLine</i></li> </ul>	<ul style="list-style-type: none"> <li>• <i>NB300 (Narodowy Bank Polski)</i></li> </ul>	<ul style="list-style-type: none"> <li>• <i>The National Court Register</i></li> </ul>
<b>2007 – 2012</b>		

- The following sectors were removed from the Polish Classification of Activities 2007 sample: section A (*Agriculture, forestry and fishing*), K (*Financial and insurance activities*).
- The following legal forms were analyzed:
  - Partnerships (*unlimited partnerships, professional partnerships, limited partnerships, joint stock-limited partnerships*);
  - capital companies (*limited liability companies, joint stock companies*);
  - civil law partnership;
  - state owned enterprises;
  - branches of foreign entrepreneurs.

## Data sources

- The sample included companies observed in 2011.
  - In Model the *default probability* was predicted for a one year horizon.
  
- For the definition of the total number of obligors the following selection criteria were used:
  - The company is existent (*operating and not liquidated/in liquidation*) throughout the entire respective year
  - The company is not in *default* (*neither insolvency criterion nor other types of default according to the CRR definition*) at the beginning of the year
  - The total exposure reported at least 1.5 Mio EUR for each reporting date.
  
- Impaired Loans:
  - loans from portfolio B for which objective evidence of impairment and decrease in the value of expected cash flows have been recognised (*in banks applying IFRS*) or loans classified as irregular pursuant to the Regulation of the Minister of Finance regarding principles for creating provisions for the risk of banking activity (*in banks applying the Polish accounting standards*).

### III

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## Review of Rating System

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## Sample design

- Models were estimated on databases which included ***all companies that went defaults as well as randomly chosen healthy companies.***
  - Then the dataset was randomly split into **development** and **validation sample** containing 70% and 30% of the data, respectively.
- Prior to the estimation the model, it was tested in order to ascertain whether the constructed sample was representative.
- Analysis of the company's financial position around **4 axes**:
  - Profitability, financial autonomy, financial structure, liquidity
    - The analysis included not only the current values of the indicators but also their statistical properties (*for example the median*) based on different time frames (*for example a 2-year average*).

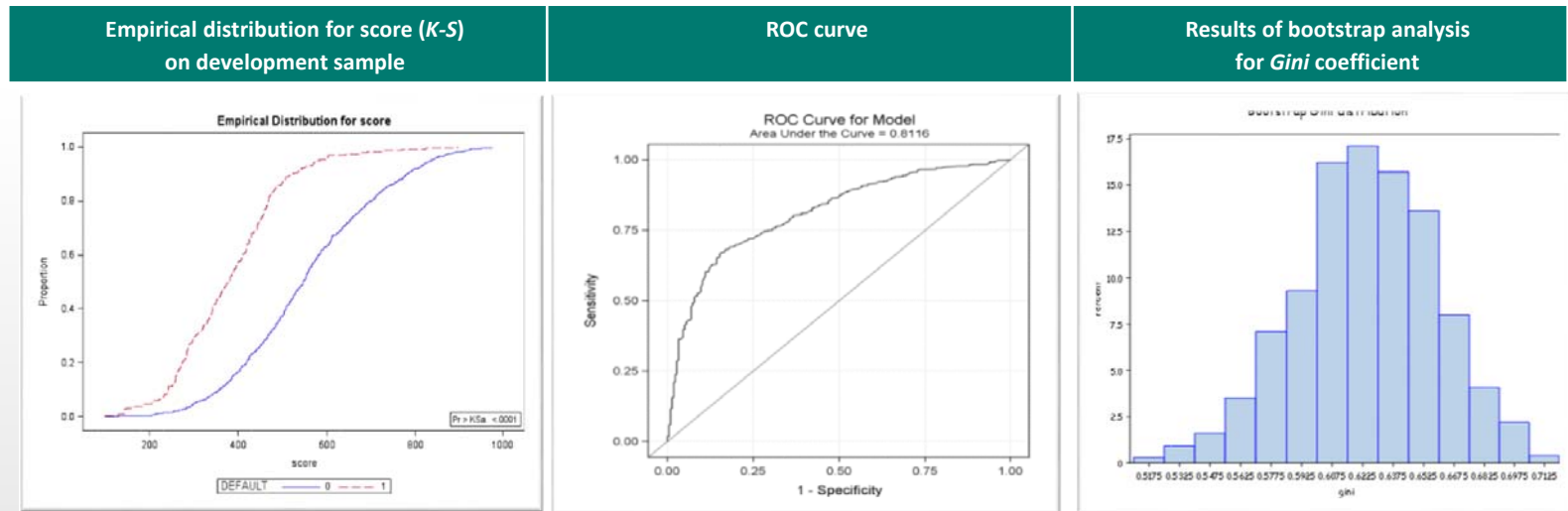
## Methodology - PD model

- The analysis was performed with the use of a logistic regression on categorized variables transformed using the weight of evidence approach (*WOE*).
  - The categorisation was based on the division with the highest information value (*IV*), which measures the statistical Kullback-Leibler distance (*H*) between the defaults and non-defaults.
  - Scoring methods have been used to create an indicator for grading the companies in the case of *defaults*.
  
- Due to a **high number of financial indicators** describing a company's condition (explanatory variables) in the initial analysis, the predicting power of each was determined firstly (*Gini coefficient*, *Information Value Indicator*) followed by clustering in order to limit the size of the analysis.
  
- Thanks to this variable selection procedure it was possible to avoid the collinearity problem, which was assured by calculating the appropriate *Variance Inflation Factor* statistics.

## Results - Final scorecard

Variables	Weight in the total grade in %	Value		Partial grade
Credit period (days) (Creditors / Operating revenue) * 360	6,16%	-INF	36.175	57
		36.175	73.873	34
		73.873	+INF	0
Industry sectors	8,84%	Industry		83
		Construction		0
		Trade		108
		Transport		31
		Other services		43
EBIT	8,04%	-INF	372	0
		372	4696	44
		4696	+INF	78
Bank-firm relationships	11,80%	one bank		99
		two or more banks		0
ROCE	6,87%	-INF	-4.501	0
		-4.501	12.641	59
		12.641	+INF	85
ROA	16,39%	-INF	-10.49	0
		-10.49	1.907	53
		1.907	6.502	91
		6.502	+INF	189
Solvency ratio (Liability based)	7,96%	-INF	26.221	0
		26.221	54.097	30
		54.097	94.483	50
		94.483	+INF	80
(Interest due / Total exposure)*100 (median of 4 q)	14,05%	-INF	0.016	121
		0.016	0.035	89
		0.035	0.193	44
		0.193	+INF	0
(Bank loans denominated in PLN / Total exposure)*100 (median of 6 q)	9,33%	-INF	6.796	84
		6.796	67.72	44
		67.72	+INF	0
(Open credit lines / Total exposure)*100 (median of 6 q)	10,53%	-INF	1.553	0
		1.553	23.77	25
		23.77	+INF	99
Hosmer - Lemeshow Test		Test statistic		p-value
		11,1666		0,1924

## Results – Validation *PD Model*



Value of score at Maximum = 483

- **Gini** coefficient and **KS** for the modeling sample for the above model is equal to **62,3** and **51,4**.
  - To test for *Gini* coefficient stability the bootstrap analysis was performed. For 1000 iteration the following results were achieved. *Gini* coefficient is equal to 62.
- **Population Stability Index** was used to test for variables' time stability. As suggested by literature the rule of rejecting the hypotheses that default rate distributions are close to each other is when *PSI* exceeds 0.25. *Default rate* distributions for the model observation date (2011) were compared to 3 other moments in time.
- The model was then re-estimated on *holdout* and *out of time sample* to check for the significance of variables.



## Methodology - Calibration & Mapping to rating

- In order to perform the calibration, the scores were bucketed with (more or less) same number of defaults in each bucket. After that, **Default Rate** in each bucket was transformed.
- Such modified Default Rate was transformed into **odds**.
- The theoretical relationship between the **score** and **logarithm of odds** (*which from the nature of logistic regression should be linear*) was used to obtain estimates of the **calibration function**.
  
- The accuracy of obtained estimated PD's for each calibration function was tested - **Population Stability Index**.
  - According to common usage of the *PSI*, values between 0 and 0,1 mean no significant changes.
  - Population Stability Index between observed and predicted *PD* is equal 0,003 and shows that there are no significant changes.

## Results - Rating

in 2012

Number of obligors	Thereof insolvent	Thereof defaulted	Insolvency rate	Default rate
5091	28	298	0,55%	5,85%

Rating

Rating	Min score	Max score	Masterscale average PD	Estimated PD	Observed PD
1	977		0,07%	0%	0%
2	897	977	0,14%	0,15%	0,98%
3	811	896	0,28%	0,31%	0,42%
4	725	810	0,57%	0,59%	0,50%
5	638	724	1,13%	1,17%	1,11%
6	551	637	2,26%	2,36%	1,08%
7	461	550	4,53%	4,66%	4,07%
8	366	460	9,05%	9,08%	8,84%
9		365	18,10%	20,33%	20,25%

## Validation of Calibration

- The calibration of the scoring system which is another important task in scoring model validation.
  - **The first group of tests** can only be applied to one single rating grade over a single time period (*binomial test Clopper and Pearson, binomial test Agresti and Coulla, binomial test Wald, corrected binomial test Wald, binomial test Wilson, corrected binomial test Wilson, one-factor-model, moment matching approach and granularity adjustment*)
  - **The second group of tests** provide more advanced methods that can be used to test the adequacy of the default probability prediction over a single time period for several rating grades (*Spiegelhalter test, Hosmer-Lemeshow test, Blöchlinger test*).

## Migration Matrix

		Rating 31/31/2011									
		1	2	3	4	5	6	7	8	9	
Rating 31/31/2010	1	0	1	0	0	0	0	0	0	0	1
	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	100%
	2	0	49	19	10	4	3	0	0	0	85
	0%	57,65%	22,35%	11,76%	4,71%	3,53%	0%	0%	0%	0%	100%
	3	0	20	92	52	35	11	3	1	0	214
	0%	9,35%	42,99%	24,30%	16,36%	5,14%	1,40%	0,47%	0%	100%	
	4	0	5	46	130	87	69	14	8	1	360
	0%	1,39%	12,78%	36,11%	24,17%	19,17%	3,89%	2,22%	0,28%	100%	
	5	0	0	14	73	180	159	68	17	3	514
	0%	0%	2,72%	14,20%	35,02%	30,93%	13,23%	3,31%	0,58%	100%	
	6	0	1	6	29	109	265	218	78	24	730
	0%	0,14%	0,82%	3,97%	14,93%	36,30%	29,86%	10,68%	3,29%	100%	
	7	0	0	1	3	24	134	394	207	65	828
	0%	0%	0,12%	0,36%	2,90%	16,18%	47,58%	25%	7,85%	100%	
	8	0	0	0	1	9	40	114	364	176	704
	0%	0%	0%	0,14%	1,28%	5,68%	16,19%	51,70%	25%	100%	
	9	0	0	0	1	1	3	26	90	323	444
	0%	0%	0%	0,23%	0,23%	0,68%	5,86%	20,27%	72,75%	100%	
		+1	+2	+3	+4	+5	+6	+7	+8	+	
		0	26	67	107	143	177	140	90	750	worsened ratings
		0,00%	0,67%	1,73%	2,76%	3,69%	4,56%	3,61%	2,32%	19,33%	
		-1	-2	-3	-4	-5	-6	-7	-8	-	improved ratings
		1	19	62	126	242	303	311	269	1333	
		0,03%	0,49%	1,60%	3,25%	6,24%	7,81%	8,02%	6,93%	34,36%	

## Conclusions

- Assessment of Credit Risk of Companies by Central Banks important for many reasons, a.o. for:
  - Banking Supervision and Evaluation of Financial Stability,
  - Assessment of Credit Quality of Collateral

**DZIĘKUJĘ BARDZO!**